

Adams: WP Trading. Victor Adams.

Ito: Hello, this is Yosuke Ito from Ueda Telecom.

Adams: Oh, hello, Mr. Ito.

Ito: I'm calling to answer your inquiry concerning the delivery time of our latest smartphone, but is now a good time to talk?

Adams: Yes.

Ito: Thank you. As you requested, I checked the delivery time for our latest model. It has been in high demand, and currently, we can't keep up with orders. I'm afraid we won't be able to deliver them to you until the middle of April.

Adams: Oh ...

Ito: I heard that the smartphones are for new employees starting at your company in the beginning of April, so that means we won't be able to make it in time. We'll do our best to expedite the delivery date, of course, but would the schedule work for you?

Adams: ... I see. All right, then I'll discuss it with my staff, but I don't think it'll be a serious problem. Our new employees will be busy with various training programs during the first month, and they'll start using smartphones for sales work from May.

Ito: I'm relieved to hear that.

Adams: Thank you for calling. I'll get back to you in a couple of days.