

Masao: Ms. Wayne, these are the materials regarding the three pieces of property we recommend. I've put together all the information in each of the three files as you requested.

Ms. Wayne: I appreciate it. Would you mind explaining them to me a little?

Masao: Certainly. First of all, as you can see, on the cover of each file, there is a photograph of the building as well as its address and age, followed by the map of the area and some more photos of the building and its neighborhood. I included as many photos as we had, but I strongly suggest you see the properties with your own eyes a few times at different times of the day before you make a decision.

Ms. Wayne: Good suggestion.

Masao: Then, on the next page, there is some more basic information about the building and the land it stands on, such as area, value, property tax rate, etc. On the following page, there is further data on value, which is a record of prices for the past decade. I've put them in a graph and added explanatory comments where a sudden rise or fall was observed.

Ms. Wayne: That's very helpful. What about the current status of the buildings? Do you have any idea when we could finalize the deal?

Masao: Yes. About midway through the file you'll find very detailed information on the current owner of each building and a probable date of transferring ownership. And at the end of each file, there is information about the structure of each building and the results of site investigation conducted before construction. By the way, you'll find that ground data on Building C is missing, but as you may know, that area is known as having the most solid foundation in this city, so I wouldn't worry.

Ms. Wayne: Thank you. We'll take a good look at these files.

Masao: I look forward to hearing from you. You can contact me any time if you have any questions or concerns.